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### Machine Learning Foundations for Product Managers

**Course Overview** 



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# Why Take This Course?

- Companies across every industry are using Al to make their products or services more **predictive**, **personalized** and **automated**
- Al is also creating the ability to solve previously unsolved problems
- Successfully bringing AI products to market requires a team effort
- Everyone needs to speak the same language and have the same fundamental understanding

### **AI Product Management Specialization**



# **Course Learning Objectives**

### At the conclusion of this course, you should be able to:

- 1) Explain how machine learning works and the types of machine learning
- 2) Describe the challenges of modeling and strategies to overcome them
- 3) Identify the primary algorithms used for common ML tasks and their use cases
- 4) Explain deep learning and its strengths and challenges relative to other forms of machine learning
- 5) Implement best practices in evaluating and interpreting ML models

### **Course Outline**

Module	Торіс
1	What is machine learning?
2	The modeling process
3	Evaluating and interpreting models
4	Linear models for regression & classification
5	Tree models, ensembles, and clustering
6	Deep learning

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### Module 1: What is Machine Learning



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### **Module 1 Objectives:**

At the conclusion of this week, you should be able to:

- 1) Describe what machine learning is and does
- 2) Explain why we should care about machine learning
- 3) Identify the common types of machine learning tasks
- 4) Define common ML terms to be able to understand articles and conversations about ML

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### Introduction to Machine Learning



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# What is Machine Learning?

- "Field of study that gives computers the ability to learn without being explicitly programmed" – Arthur Samuel, IBM, 1959
- Instead of providing a computer with exact instructions to solve a problem, we show it examples of the problem to solve and let it figure out how to solve it itself



By Hongreddotbrewhouse - Own work, CC BY-SA 3.0, https://commons.wikimedia.org/w/index.php?curid=3355 1162

### ML vs. traditional software

How traditional software generates predictions

How machine learning generates predictions





### **AI vs. Machine Learning**



https://commons.wikimedia.org/wiki/File: Fig-X\_All\_ML\_as\_a\_subfield\_of\_Al.jpg

- Machine learning is a set of methods & tools which help realize the goal of the field of artificial intelligence
- **Deep learning**, or the use of neural networks containing many layers, is a sub-field of machine learning
- Computer vision, natural language processing, recommendation systems etc. are sub-fields of AI which rely on machine learning methods

### **Brief History of AI/ML**



# **Machine Learning Today**

### • Explosion in data

- Ubiquitous internet connectivity
- Advances in sensor technology
- Smart connected devices
- **Deep learning** has made what was impossible, possible
  - Massive increase in computational power GPUs
  - Huge sets of labeled data for training
  - Algorithmic advances
- **Pervasiveness** of machine learning models in products and systems we interact with daily

### Where Do We Find ML?

### Product recommendations

#### RECOMMENDED FOR YOU



### Spam filters



### Where Do We Find ML?

Mail routing via OCR



Credit card fraud detection



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### **Data Terminology**



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### **Data Comes in Many Forms**

"Data are characteristics or information, usually numerical, that are collected through observation." [OECD **Glossary of Statistical** Terms]

# **Data Comes in Many Forms**

Almost anything can be turned

### into numbers:

- Measurements
- Text
- Images
- Sound
- Video

# Data may have different relationships:

- Spatial relationships
- Temporal relationships

### **Structured vs. Unstructured Data**

### **Structured data**

- Set structure based on pre-defined fields for each record
- Often stored in relational databases
- Easy to enter, search and analyze
- Works well with common tools

### <u>Unstructured data</u>

- Does not follow a defined format of fields
- Many types images, videos, sounds, text
- Requires specialized tools to work with



### **Continuous vs Categorical Data**

### **Continuous**

- Numeric variable that has an infinite number of values between any two values
- E.g. length of a part, temperature, height, time

### **Categorical**

- Finite number of categories / distinct groups
- May or may not have a logical order
- E.g. gender, student major, material type, color

#### <u>Discrete</u>

- Numeric variable that has a countable number of values between two values
- E.g. age, number of parts, year made
- Rule of thumb if number of possible values small (e.g <10), treat as categorical</li>

### **Time series data**

- Series of data points organized in time order
- Points are usually equally spaced by time
- Assumptions:
  - Time is considered one-way
  - Points close together in time are more related than points further apart









July 202

User



# Terminology

Labels / Annotations / Response /

**Dependent Variable** 

Targets /

Y Variable /

<u>Features</u> / Factors / Predictors / X Variables / Independent Variables / Attributes / Dimensions

			Neighbor- hood	School district	Square footage	Number of bedrooms	Year built	Market sale price
/ s	ſ	House 1	Weycroft	Wake	3400	4	2010	\$612,000
		House 2	Horton Creek	Wake	4200	5	2008	\$675,000
		House 3	Cary Park	Chatham	3250	4	2012	\$520,000
	l							

Observations / Instances / Examples / Feature Vectors

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### What is a Model?



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A **model** is an approximation of the relationship between two variables







#### **Observations** of input data (X)

	Neighbor- hood	School district	Square footage	Number of bedrooms	Year built
House 1	Weycroft	Wake	3400	4	2010
House 2	Horton Creek	Wake	4200	5	2008
House 3	Cary Park	Chatham	3250	4	2012



Predictions of

# **Building a model**

To create a model we define four things:

- 1. <u>Features</u> to use
- 2. <u>Algorithm</u> acts as a form/template for model
- 3. Hyperparameter values for algorithm
- 4. Loss function to optimize

We **train** our model using historical data:

- Algorithm & hyperparameters provide overall model form
- "Learn" values for the model which minimize loss function

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### **Types of Machine Learning**



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# **Types of Machine Learning**

	Supervised Learning	Unsupervised Learning	Reinforcement Learning	
Objective	Prediction of a target variable	Organize data by inherent structure	Learn strategies via interaction	
Learning Task(s) Classification Regression		Clustering Anomaly detection	Achieve a goal	
Target Data Required?	Yes	No	Yes, but delayed	
Examples	<ul> <li>Identifying pneumonia from xray images</li> <li>Predicting real estate prices</li> </ul>	<ul> <li>Market segmentation</li> <li>Identifying fraudulent activity</li> </ul>	<ul> <li>AlphaZero</li> <li>Autonomous vehicles</li> </ul>	

### **Supervised vs. Unsupervised Learning**

#### **Supervised learning**

At least some past observations of the features  $(X_i)$  and targets  $(y_i)$  are known and used to build a model



Image source: https://www.researchgate.net/figure/Supervised-learning-and-unsupervised-learning-Supervised-learning-uses-annotation\_fig1\_329533120

### **Supervised vs. Unsupervised Learning**

#### **Unsupervised learning**

We only have observations of the features  $(X_i)$ . We need to use the observations to guess what the targets  $(y_i)$  would have been and build a model from there



Image source: https://www.researchgate.net/figure/Supervised-learning-and-unsupervised-learning-Supervised-learning-uses-annotation\_fig1\_329533120

## **Regression vs. Classification**

#### Regression

- Predict one or more **numerical** target variables
- E.g. home price, number of power outages, product demand



#### Classification

- Predicts a class / category either binary or out of a set
- E.g. lung disease detection, identifying types of plants, sentiment analysis, detecting spam



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### What ML Can and Cannot Do Well



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"To know what you know and what you do not know, that is true knowledge." - Confucius



### What ML can do well\*

- Automate straightforward tasks
- Make predictions by learning inputoutput relationships
- Personalize for individual users

\* Given sufficient quantity and quality of data

### What ML cannot do well

- Understand context
- Determine causation
- Explain "why" things happen
- Determine the impact of interventions / find solutions



### Wrap-up



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# Wrap Up

- ML enables computers to learn from experience without explicit instructions
  - Data is the key!
- Types: supervised vs. unsupervised vs. reinforcement learning
- Useful for automation, prediction and personalization
- NOT useful for explaining "why" or "how to fix"